

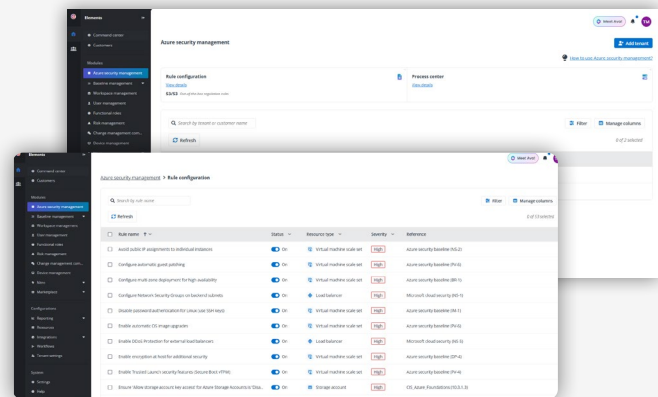
# Azure Security Management in AvePoint Elements

Built for Partners to detect misconfigurations, monitor, back up, and optimize Azure environments at scale.

**The Challenge:** *Unmanaged configurations increase risk and erode customer trust.*

As MSPs and partners onboard more customers and cloud projects, securing Azure environments becomes increasingly complex. Unmanaged tenant configurations lead to rising security risks and eroding customer trust.

**Without a centralised, scalable solution, partners face:**



**Misconfigurations** that expose customers to vulnerabilities and compliance failures



**Fragmented monitoring** across multiple tenants and resources



**Manual** effort that increases costs and limits growth potential



**Time lost on repetitive tasks** rather than high value service

**The Solution: Centralized Risk Monitoring for Secure Azure Management**

AvePoint's **Azure Security Management** helps partners secure Azure environments through risk scanning, backup and restore, multi-tenant rule configuration, and centralized monitoring—

protecting virtual machines and storage while enabling efficient, scalable service delivery.

## Azure Security Management: Key Capabilities for MSPs

| Capability                | What It Does   | Business Impact  |
|---------------------------|--|--|
| <b>Risk Scanning</b>      | Detects misconfigurations and supports backup across Azure resources.                  | Strengthens security posture and ensures compliant operations.         |
| <b>Backup</b>             | Enables protection for Azure VMs, blobs, and file shares through backup services.      | Minimises data loss, reduces support costs, and builds customer trust. |
| <b>Restore</b>            | Restores Azure VMs, blobs, and file shares to a specific date that has been backed up. | Ensures business continuity and enhances customer satisfaction.        |
| <b>Rule configuration</b> | Displays active and total risk rules managed by Azure Security services.               | Improves visibility and supports proactive risk management.            |
| <b>Process Centre</b>     | Tracks restore actions, monitors progress, and logs status updates.                    | Enhances operational transparency and speeds up issue resolution.      |

## Why Partners Choose Azure Security Management

Ideal for MSPs managing multiple customers and complex Azure estates who need to:



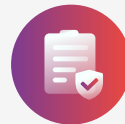
### Proactively reduce risk

Identify misconfigurations and threats early—before they affect customer environments.



### Guarantee continuity

Ensure reliable recovery through robust backup for virtual machines and storage.



### Simplify compliance

Gain tenant-level visibility and leverage built-in checks to meet regulatory requirements.

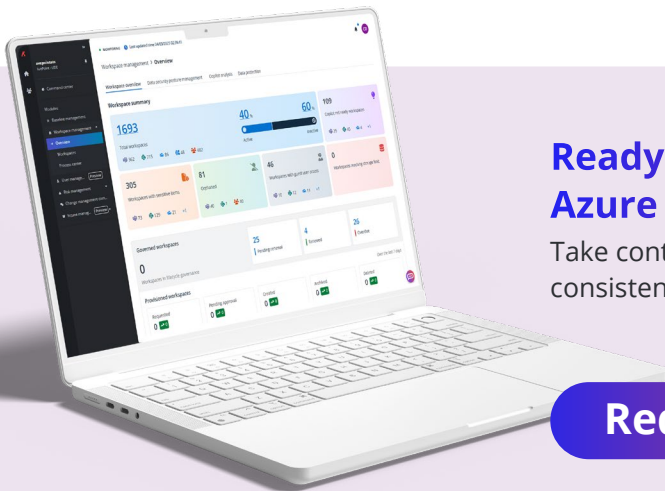


### Efficiency at scale

Centralise monitoring and automate routine tasks to reduce manual overhead and operational costs.

## How You Earn More with Azure Security Management

| Benefit                                     | Impact   |
|---|--|
| <b>Expand Portfolio with Azure Services</b> | Offer proactive Azure monitoring, backup, and compliance as recurring high-value services. |
| <b>Backup &amp; Recovery Packages</b>       | Monetise reliable backup and restore capabilities with tiered service plans.               |
| <b>Scale Without Headcount</b>              | Reduce manual effort through automation and centralised monitoring—boost margins.          |
| <b>Retain and Grow Customer</b>             | Continuous security, compliance, and uptime assurance increase long-term loyalty.          |



### Ready to Reduce Risk and Maximize Azure Revenue?

Take control of Azure environments. Minimize downtime. Deliver consistent, compliant, high-value services at scale.

**Request a Demo**



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