chorus cyber

Partner with us

Partner with Chorus Cyber to deliver Microsoft native Managed Security Services to your clients.

About us

Cyber Chorus is a leading Managed Security Services Provider (MSSP) with a 24×7×365 Cyber Security Operations Centre (CSOC) delivering Microsoft SOC services globally. We're members of the Microsoft Intelligent Security Association (MISA) and our services hold Microsoft-verified MXDR solution status.

Member of
Microsoft Intelligent Security Association

Microsoft Security   Microsoft Verified Managed XDR Solution

Why partner with Chorus Cyber

By partnering with Chorus Cyber, you can seamlessly offer sought-after MDR and Managed XDR (MXDR) services to your customers to fulfil their requirements. This provides a new annuity stream revenue to your business and creates more loyal customers with a best-in-class service.

- Microsoft-verified Managed Security Services
- 24×7×365 Cyber Security Operations Centre
- <5 mins Mean Time to Acknowledge (MTTA)
- <20 mins Mean Time to Close (MTTC)

How it works

Step 1: Approve

Progress to market

We'll ensure you have everything needed to approve go-live:

- Commercial approval
- Technical approval
- Clear Non-Compete

Once approved, your Partner Development Executive (PDE) will work with you to engage your Sales, Marketing, and Technical teams ready for going to market.

Step 2: Enable

Prepare for Go-To-Market (GTM)

We'll help ensure your team is ready to begin customer conversations and campaigns. You'll receive:

- Welcome + marketing pack
- Sales training: Group enablement & 1-2-1 planning
- Pre-sales technical training
- Support with client meetings

You'll be able to articulate & position the services in the scenario of first and second meetings.

Step 3: Go-Live

Ongoing Management

As you progress to market and begin to win new business, you'll have access to a range of support:

- Client meeting support (subject to request)
- Pre-sales technical support, (subject to request/availability)
- Market insights

Once completed, we'll be delivering MDR & MXDR services to your customers.

✉ partners@choruscyber.com   💻 www.choruscyber.com

MDR & MXDR Service Comparison

SERVICE COMPARISON		MDR	MXDR
24×7×365 CSOC		✓	✓
Analysts available by phone 24×7		✓	✓
30 minute high severity SLA		✓	✓
Containment and response actions		✓	✓
Chorus proprietary analytic rules		✓	✓
Microsoft Security suite coverage	Defender for Endpoint	✓	✓
	Defender for Identity		✓
	Defender for Cloud Apps		✓
	Defender for Office		✓
	Defender for Cloud		✓
	Azure services		✓
Microsoft Sentinel custom integration			✓
Threat Detection & Response Coverage	Endpoints	✓	✓
	Entra ID Identities	✓	✓
	Servers	✓	✓
	Active Directory Identities		✓
	Non-Azure cloud services		✓
	Networking log sources (Firewalls/Switching/APs)		✓
	3rd Party APIs/Logs		✓
Weekly security service reports		✓	✓
Cyber Essentials aligned TVM report		✓	✓
Endpoint threat hunting		✓	✓
Cyber Threat Intelligence		✓	✓
Standard security playbooks		✓	✓
Security recommendations & guidance		✓	✓
Service governance		✓	✓
MITRE ATT&CK framework mapping		✓	✓
Custom security playbooks			✓
Extended threat hunting			✓
External attack surface monitoring			✓

Flexible services

With **two options** of managed security service, it's easy to find the right level of protection for any organisation.

— MDR

Advanced threat detection and containment services to protect all of your identities and endpoints including 1x firewall.

— MXDR

Extended threat detection & containment across identity, network, email, infrastructure, data and applications using Microsoft security and 3rd party tooling.

Additional Data Sources: Available for MXDR as required.

"

By working with a managed security partner like Chorus Cyber, organisations can ensure that they benefit from the powerful security features of Microsoft 365 and adopt a zero-trust framework to protect themselves against modern threats.

Adam Hall, Director
Microsoft Security